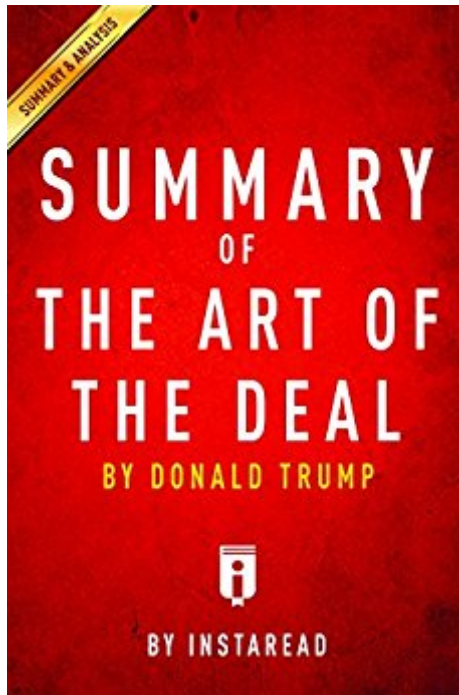


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# Summary Of The Art Of The Deal: By Donald Trump | Includes Analysis



## Synopsis

Summary of The Art of the Deal by Donald Trump | Includes Analysis & Preview: The Art of the Deal by Donald Trump offers business advice and strategy through the lens of Trump's business deals and development projects as head of the Trump Organization. There is no typical week or project in Trump's work. His days are filled with phone calls and impromptu meetings, but the variety of relationships and investments he details paint a picture of how Trump cuts deals and earns multiple millions. PLEASE NOTE: This is key takeaways and analysis of the book and NOT the original book. Inside this Instaread of The Art of the Deal: Overview of the book Important People Key Takeaways Analysis of Key Takeaways About the Author With Instaread, you can get the key takeaways and analysis of a book in 15 minutes. We read every chapter, identify the key takeaways and analyze them for your convenience.

## Book Information

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## Customer Reviews

Read the business advice and strategy from the famous Donald Trump. The original book of 384 pages is described by Instaread as being "part memoir and part business strategy" in a very

conversational tone. Don't have time to read all 14 chapters? Then maybe this Instaread summary (think DETAILED review) is for you. In the original you will read of Trump's mistakes and successes. Although the original was first published in 1987 the latest update was in 2004. 8 Key Takeaways are presented in this Instaread summary. Here are a couple to whet your appetite: >>>#1 - "Trump learned the business from his father, but he also wanted to make his own mark and be more than Fred Trump's son." >>>#6 - "To project an image of luxury and class, maintain high levels of cleanliness and impeccable upkeep." Donald's father showed him the ropes and taught him important skills but Donald wanted to be more. Building relationships has been and is vital to his success. Put yourself forward. Give the impressions you are the best person for the job/service you are offering. "Trump doesn't take 'no' for an answer" refusing to give up. Instaread, get rid of the ADS for the Instaread App! How annoying to see it come up not once but TWICE in the middle of the Kindle version! Two stars knocked off for this needless advertising! Once at the beginning and then again at the end is more than enough! Summary provided in exchange for an honest review. Thanks, Liz

I received a sample of this ebook for my honest feedback. With Donald Trump surging in the polls and doing well in the primaries so far, I thought I better get a quick idea of how this man thinks. This brief summary of his book, is a nice quick read to get a small dose of what his book is about. It does not give you much detail or expand on the the points Donald makes in his book, but gives you an overview with a short analysis to fill you in. Whether or not you agree with the points in Donald's book, this Instaread pulls it together for those of you with barely a spare minute in the day.

I received this Kindle book to read and review. This is my opinion: I think this summary of Trump's "Art of the Deal" is a good introduction to what the book is about, which seems to be mostly about how Donald Trump learned real estate management from his Father, and later expanded on that in his own life. The summary really does not capture the personality of Trump or tell very many of his many stories. But it gave me enough of a taste of the book to want to buy and read the original. And I think that's what it's for. :-)

I received a free copy of this book in exchange for an honest review. I'd like to highlight the fact that this is a summary of Donald Trump's "The Art of the Deal" and is not the original book. This summary lists 9 key takeaways that emphasize the main points of the book. In this book, Trump gives advice on business. Donald Trump has been very successful in business, so I enjoyed

reading about the strategies that led to his success. Key takeaway number three stood out to me and states, "making a deal is not just about selling the worthiness of the deal, but also about selling yourself." As a small business owner, we have found that statement to be 100% true. This book is also fun to read considering that Trump is running for President. Even though it was written several years ago, it gives great insight on how Trump thinks.

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